



Summary of Consolidated Financial Results for  
the First Quarter of the Fiscal Year Ending March 31, 2016 (Japanese GAAP)

July 30, 2015

Company name: Sac's Bar Holdings Inc. Stock exchange: Tokyo Stock Exchange  
Code Number: 9990 URL: <http://www.sacs-bar.co.jp>  
Representative: Takeshi Kiyama, President and Representative Director  
Contact: Yoh Yamada, Managing Director/General Manager, Administration Division  
Tel. +81-3-3654-5315  
Scheduled date of filing quarterly report: August 10, 2015  
Scheduled date of starting distributing dividends  
Supplementary materials prepared for quarterly financial results: None  
Quarterly results briefing held: None

(Million yens, rounded down)

1. Consolidated financial results for the first quarter of the fiscal year ending March 31, 2016  
(April 1 - June 30, 2015)

(1) Consolidated operating results (year-to-date) (Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%
FY2015 1Q	13,336	8.0	970	6.9	979	7.3	604	15.3
FY2014 1Q	12,351	7.3	908	10.5	913	11.1	524	13.9

Note: Comprehensive income: FY2015 1Q JPY607 million (14.9%);  
FY2014 1Q JPY528 million (14.8%)

	Net income per share	Diluted net income per share
	(Yen)	(Yen)
FY2015 1Q	20.53	20.53
FY2014 1Q	18.08	18.02

Note: The Company conducted a 1.5-for-1 stock split of common stock with an effective date of October 1, 2014. Accordingly, net income per share and diluted net income per share above have been calculated assuming that the stock split had been conducted at the start of the previous consolidated fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	(Millions yen)	(Millions yen)	%
FY2015 1Q	33,477	21,801	65.1
FY2014	34,377	21,915	63.7

Reference: Shareholders' equity: FY2015 1Q JPY21,779 million; FY2014 1Q JPY21,909 million

## 2. Dividends

	Annual dividends per share				
	1Q end	2Q end	3Q end	Year-end	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
FY2014	—	0.00	—	25.00	25.00
FY2015	—				
FY2015 (projected)		0.00	—	27.00	27.00

Note: Revisions to most recently announced projected dividends: None

## 3. Forecast of Consolidated Operating Results for the fiscal year ending March 31, 2016 (April 1, 2015 - March 31, 2016)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share (Yen)
	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	
Through 2Q (cumulative)	27,211	6.5	2,376	11.0	2,375	10.4	1,396	13.3	47.41
Full-year	56,463	5.7	5,159	9.8	5,153	9.3	3,035	9.9	103.03

Note: Revisions to most recently announced consolidated results forecast: None

### Notes:

- (1) Significant changes in consolidated subsidiaries during the period (changes in specific subsidiaries resulting in changes in the scope of consolidation): None
- (2) Application of special accounting methods in preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and revisions and restatements
  - (i) Changes in accounting policies in accordance with changes in accounting standards etc.: Yes
  - (ii) Changes in accounting policies other than the above: None
  - (iii) Changes in accounting estimates: None
  - (iv) Revisions and restatements: None
- (4) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding as of end of period (including treasury stock):
  - (ii) Treasury stock as of end of period:
  - (iii) Average number of shares issued and outstanding during period (quarterly cumulative):

FY2015 1Q	29,859,900 shares	FY2014	29,859,900 shares
FY2015 1Q	401,410 shares	FY2014	401,010 shares
FY2015 1Q	29,458,634 shares	FY2014 1Q	29,013,384 shares

Note: The Company conducted a 1.5-for-1 stock split of common stock with an effective date of

October 1, 2014. Accordingly, numbers of shares above have been calculated assuming that the stock split had been conducted at the start of the previous consolidated fiscal year.

\* Statement on execution of quarterly review procedures:

This quarterly summary of financial statements is not subject to quarterly review procedures pursuant to the Financial Instruments and Exchange Act. At the time this quarterly summary was made public, the review procedures for quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.

\* Explanation concerning appropriate use of forecasts of business performance and other notes:

Forecasts of business performance and other forward-looking statements in this document are based on information currently available and certain assumptions that the Company considers reasonable at the time of preparation and are not intended as a promise that such forecasts will be achieved. Actual results may differ materially due to various causes. For information including the assumptions of the forecasts of business performance and notes on their use, see “(3) Forward-Looking Statements Including Forecasts of Future Consolidated Results” under “1. Qualitative Information on this Quarterly Financial Report” on p. 3 of the attached document.

## 1. Qualitative Information on this Quarterly Financial Report

### (1) Operating Results

During this period Japan's economy showed a gentle growing trend that included improved corporate earnings, driven by continued devaluation of the yen and rising stock markets resulting from factors including government economic policies and monetary easing by the Bank of Japan.

In the retail industry, despite expectations for the effects of improvements in employment and income conditions, personal consumption fell overall as consumers became more cautious about purchases due to rising prices caused by factors including the increase in consumption tax in April of last year and the effects of the devalued yen.

Under such conditions, the Sac's Bar Group took aggressive steps to grow its businesses, as a result recording in the first quarter of this consolidated fiscal year net sales of JPY13,336 million (up 8.0% YoY), operating income of JPY970 million (up 6.9% YoY), ordinary income of JPY979 million (up 7.3% YoY), and profit attributable to owners of parent of JPY604 million (up 15.3% YoY).

Since the Group employs only one reporting segment, it does not present results differentiated by business segment.

Conditions by business section are outlined below. Figures shown below are after elimination of transactions conducted within business sections but before elimination of transactions between business sections.

#### Retail and Other Businesses

In the retail business, we strived to enhance our store network by aggressively opening 21 new stores. We closed two stores during this period.

A look at net sales shows that existing-store sales were strong, rising by 1.9% YoY.

Sales of casual bags jumped by 18.1% YoY thanks to enhancement of tie-ups with popular apparel brands. Sales of handbags rose by only 6.1% YoY despite considerable growth in sales of handbags under both private brands and tie-up brands, since sale of lower-priced products fell substantially. Among wallets and accessories, while sales of wallets rose by 11.2% YoY thanks to measures including enhancement of tie-ups with popular apparel brands, a lack of hit products in the accessories category meant that sales of accessories fell by 5.2% YoY. In the categories of men's and travel bags, men's bags showed strong sales growth of 11.4% YoY, while sales of travel bags were up 4.4% YoY. Sales of imported bags decreased by 2.5% YoY.

As a result, net sales in these businesses totaled JPY12,663 million (up 7.3% YoY). Gross margin was 48.1%, while the selling, general and administrative (SG&A) expense ratio was 40.7%.

#### Manufacturing, Wholesaling Businesses

In the manufacturing and wholesaling businesses, we strived to grow sales by enhancing our marketing abilities together with focusing on product development.

As a result, net sales in these businesses totaled JPY756 million.

### (2) Financial Position

#### Total Assets:

Total assets at the end of the first quarter of this consolidated fiscal year were down JPY900 million from the end of the previous consolidated financial year to JPY33,477 million. This was due mainly to factors such as decreases of JPY1,727 million in cash and deposits and JPY543 million in notes and accounts receivable-trade despite increases of JPY708 million in merchandise and finished goods and JPY345 million in property, plant and equipment.

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Liabilities:

Total liabilities at the end of the first quarter of this consolidated fiscal year were down JPY786 million from the end of the previous consolidated financial year to JPY11,675 million. This was due mainly to factors such as decreases of JPY747 million in accrued income taxes and JPY168 million in provision for bonuses despite an increase of JPY129 million in lease obligations.

Net Assets:

Net assets at the end of the first quarter of this consolidated fiscal year were down JPY114 million from the end of the previous consolidated financial year to JPY21,801 million. This reflected the recording of JPY604 million in profit attributable to owners of parent after a reduction due to the payment of JPY736 million in dividends.

Equity Ratio:

The equity ratio stood at 65.1% as of the end of the first quarter of this consolidated fiscal year, up 1.4 points from the end of the previous consolidated financial year.

(3) Forward-Looking Statements Including Forecasts of Future Consolidated Results

Forecasts of full-year consolidated business performance remain unchanged from the forecasts announced May 11, 2015.

2. Summary (Notes)

(1) Application of Special Accounting Procedures in Preparing the Quarterly Consolidated Financial Reports

Not applicable.

(2) Changes in Accounting Policies, Changes in Accounting Estimates, and Revisions and Restatements  
Changes in Accounting Policies:

The Company has applied the Accounting Standard for Business Combinations (ASBJ Statement No. 21, September 13, 2013), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, September 13, 2013), and the Accounting Standard for Business Divestitures (ASBJ Statement No. 7, September 13, 2013) beginning with this first quarter of the consolidated fiscal year. As a result, it has changed its presentation of net income and other figures and replaced the term "minority interests" with "non-controlling interests." The quarterly consolidated financial statements for this first quarter of the consolidated fiscal year and consolidated financial statements for the previous consolidated fiscal year have been recalculated to reflect these changes in presentation.

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### 3. Quarterly Consolidated Financial Statements

#### (1) Quarterly Consolidated Balance Sheet

(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2015)	First quarter of this consolidated fiscal year (June 30, 2015)
<b>Assets</b>		
Current assets		
Cash and deposits	5,132,387	3,405,311
Notes and accounts receivable-trade	3,872,624	3,329,399
Merchandise and finished goods	11,162,013	11,870,279
Raw materials and supplies	52,658	68,373
Deferred tax assets	287,443	81,238
Other	174,967	537,212
<b>Total current assets</b>	<b>20,682,094</b>	<b>19,291,813</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	2,334,954	2,470,895
Land	1,269,656	1,269,656
Leased assets (net)	807,678	925,861
Other (net)	492,528	583,868
<b>Total property, plant and equipment</b>	<b>4,904,817</b>	<b>5,250,282</b>
Intangible assets	33,961	32,526
Investments and other assets		
Investment securities	856,402	854,235
Net defined benefit asset	115,312	119,441
Deferred tax assets	561,178	552,671
Lease and guarantee deposits	6,675,892	6,804,749
Other	558,683	571,884
Allowance for doubtful accounts	-10,387	-
<b>Total investments and other assets</b>	<b>8,757,082</b>	<b>8,902,981</b>
<b>Total non-current assets</b>	<b>13,695,861</b>	<b>14,185,789</b>
<b>Total assets</b>	<b>34,377,956</b>	<b>33,477,603</b>
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	4,271,381	4,136,506
Short-term loans payable	30,000	30,000
Current portion of bonds	100,000	100,000
Lease obligations	287,831	316,083
Income taxes payable	906,959	159,359
Provision for bonuses	330,804	162,278
Provision for directors' bonuses	39,600	10,500
Provision for shareholder benefit program	15,000	15,000
Other	2,165,154	2,255,263
<b>Total current liabilities</b>	<b>8,146,731</b>	<b>7,184,990</b>

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(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2015)	First quarter of this consolidated fiscal year (June 30, 2015)
Non-current liabilities		
Bonds payable	1,600,000	1,600,000
Long-term loans payable	50,000	42,500
Lease obligations	618,045	719,285
Provision for directors' retirement benefits	116,393	108,231
Net defined benefit liability	831,348	822,571
Deferred tax liabilities	29,862	29,784
Asset retirement obligations	605,269	623,804
Other	464,319	544,768
<b>Total non-current liabilities</b>	<b>4,315,238</b>	<b>4,490,945</b>
<b>Total liabilities</b>	<b>12,461,970</b>	<b>11,675,935</b>
Net assets		
Shareholders' equity		
Capital stock	2,986,400	2,986,400
Capital surplus	4,569,597	4,569,597
Retained earnings	14,395,720	14,263,986
Treasury stock	-107,061	-107,899
<b>Total shareholders' equity</b>	<b>21,844,656</b>	<b>21,712,084</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	18,746	18,723
Remeasurements of defined benefit plans	45,658	48,479
<b>Total accumulated other comprehensive income</b>	<b>64,405</b>	<b>67,202</b>
Subscription rights to shares	6,925	22,380
<b>Total net assets</b>	<b>21,915,986</b>	<b>21,801,667</b>
<b>Total liabilities and net assets</b>	<b>34,377,956</b>	<b>33,477,603</b>

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(2) Quarterly Consolidated Income Statement and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Income Statement  
First quarter of this consolidated fiscal year

(Unit: JPY thousands)

	First quarter of previous consolidated fiscal year (April 1 - June 30, 2014)	First quarter of this consolidated fiscal year (April 1 - June 30, 2015)
Net sales	12,351,577	13,336,365
Cost of sales	6,558,319	7,004,054
Gross profit	5,793,258	6,332,310
Selling, general and administrative expenses	4,885,093	5,361,907
Operating income	908,164	970,403
Non-operating income		
Interest income	36	1,584
Dividend income	539	599
Insurance income	3,000	-
Compensation income	5,097	9,887
Other	8,206	8,895
Total non-operating income	16,880	20,967
Non-operating expenses		
Interest expenses	8,801	9,477
Other	3,009	1,959
Total non-operating expenses	11,810	11,436
Ordinary income	913,235	979,933
Extraordinary losses		
Loss on retirement of non-current assets	8,569	700
Loss on closing of stores	14,856	11,502
Impairment loss	-	14,274
Total extraordinary losses	23,425	26,477
Income before taxes and minority interests	889,809	953,455
Income taxes-current	151,765	135,399
Income taxes-deferred	213,428	213,317
Total income taxes	365,194	348,717
Net income	524,615	604,738
Profit attributable to owners of parent	524,615	604,738



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Quarterly Consolidated Statement of Comprehensive Income  
 First quarter of this consolidated fiscal year

(Unit: JPY thousands)

	First quarter of previous consolidated fiscal year (April 1 - June 30, 2014)	First quarter of this consolidated fiscal year (April 1 - June 30, 2015)
Net income	524,615	604,738
Other comprehensive income		
Valuation difference on available-for-sale securities	489	-23
Remeasurements of defined benefit plans	3,690	2,821
Total other comprehensive income	4,179	2,797
Comprehensive income	528,795	607,536
(Breakdown)		
Comprehensive income attributable to owners of parent	528,795	607,536
Comprehensive income attributable to minority interests	-	-

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(3) Notes on Consolidated Quarterly Financial Statements

Notes on going-concern assumption  
Not applicable

Notes on significant changes in amount of shareholders' equity  
Not applicable

Segment information etc.  
Since the Group employs only one reporting segment, it does not present results differentiated by business segment.