



Summary of Consolidated Financial Results for  
the Third Quarter of the Fiscal Year Ending March 31, 2016 (Japanese GAAP)

January 29, 2016

Company name: Sac's Bar Holdings Inc. Stock exchange: Tokyo Stock Exchange  
Code Number: 9990 URL: <http://www.sacs-bar.co.jp>  
Representative: Takeshi Kiyama, President and Representative Director  
Contact: Yoh Yamada, Managing Director/General Manager, Administration Division  
Tel. +81-3-3654-5315  
Scheduled date of filing quarterly report: February 8, 2016  
Scheduled date of starting distributing dividends: –  
Supplementary materials prepared for quarterly financial results: None  
Quarterly results briefing held: None

(Million yens, rounded down)

1. Consolidated financial results for the third quarter of the fiscal year ending March 31, 2016  
(April 1 – December 31, 2015)

(1) Consolidated operating results (year-to-date) (Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%
FY2015 3Q	41,934	7.9	3,437	6.1	3,455	6.4	2,144	15.1
FY2014 3Q	38,877	7.1	3,238	12.2	3,248	12.2	1,863	16.3

Note: Comprehensive income: FY2015 3Q JPY2,165 million (15.1%);  
FY2014 3Q JPY1,881 million (17.2%)

	Net income per share	Diluted net income per share
	(Yen)	(Yen)
FY2015 3Q	72.81	72.79
FY2014 3Q	64.18	63.99

Note: The Company conducted a 1.5-for-1 stock split of common stock with an effective date of October 1, 2014. Accordingly, net income per share and diluted net income per share above have been calculated assuming that the stock split had been conducted at the start of the previous consolidated fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	(Millions yen)	(Millions yen)	%
FY2015 3Q	37,881	23,389	61.6
FY2014	34,377	21,915	63.7

Reference: Shareholders' equity: FY2015 3Q JPY23,336 million; FY2014 JPY21,909 million

## 2. Dividends

	Annual dividends per share				
	1Q end	2Q end	3Q end	Year-end	Total
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)
FY2014	—	0.00	—	25.00	25.00
FY2015	—	0.00	—		
FY2015 (projected)				27.00	27.00

Note: Revisions to most recently announced projected dividends: None

## 3. Forecast of Consolidated Operating Results for the fiscal year ending March 31, 2016 (April 1, 2015 - March 31, 2016)

(Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	(Millions yen)	%	(Yen)
Full-year	56,463	5.7	5,159	9.8	5,153	9.3	3,035	9.9	103.03

Note: Revisions to most recently announced consolidated results forecast: None

### Notes:

- (1) Significant changes in consolidated subsidiaries during the period (changes in specific subsidiaries resulting in changes in the scope of consolidation): None
- (2) Application of special accounting methods in preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and revisions and restatements
  - (i) Changes in accounting policies in accordance with changes in accounting standards etc.: Yes
  - (ii) Changes in accounting policies other than the above: None
  - (iii) Changes in accounting estimates: None
  - (iv) Revisions and restatements: None
- (4) Number of shares issued and outstanding (common stock)
  - (i) Number of shares issued and outstanding as of end of period (including treasury stock):
  - (ii) Treasury stock as of end of period:
  - (iii) Average number of shares issued and outstanding during period (quarterly cumulative):

FY2015 3Q	29,859,900 shares	FY2014	29,859,900 shares
FY2015 3Q	401,760 shares	FY2014	401,010 shares
FY2015 3Q	29,458,367 shares	FY2014 3Q	29,030,387 shares

Note: The Company conducted a 1.5-for-1 stock split of common stock with an effective date of October 1, 2014. Accordingly, numbers of shares above have been calculated assuming that the stock split had been conducted at the start of the previous consolidated fiscal year.

- \* Statement on execution of quarterly review procedures:  
This quarterly summary of financial statements is not subject to quarterly review procedures pursuant to the Financial Instruments and Exchange Act. At the time this quarterly summary was made public, the review procedures for quarterly financial statements pursuant to the Financial Instruments and Exchange Act had not been completed.
  
- \* Explanation concerning appropriate use of forecasts of business performance and other notes:  
Forecasts of business performance and other forward-looking statements in this document are based on information currently available and certain assumptions that the Company considers reasonable at the time of preparation and are not intended as a promise that such forecasts will be achieved. Actual results may differ materially due to various causes. For information including the assumptions of the forecasts of business performance and notes on their use, see “(3) Forward-Looking Statements Including Forecasts of Future Consolidated Results” under “1. Qualitative Information on this Quarterly Financial Report” on p. 3 of the attached document.

## 1. Qualitative Information on this Quarterly Financial Report

### (1) Operating Results

During this period Japan's economy remained on a gentle growing trend that included improved corporate earnings, driven by government economic policies and monetary easing by the Bank of Japan. Meanwhile, the outlook of the economy remained uncertain, reflecting the slowdown in China's economy and concerns about downside risks to the global economy amid falling crude oil prices.

In the retail industry, despite expectations for the effects of improvements in employment and income conditions, personal consumption fell overall as consumers became more cautious about purchases due to rising prices caused by factors including the effects of the devalued yen.

Under such conditions, the Sac's Bar Group took aggressive steps to grow its businesses, as a result recording in the third quarter of this consolidated fiscal year net sales of JPY41,934 million (up 7.9% YoY), operating income of JPY3,437 million (up 6.1% YoY), ordinary income of JPY3,455 million (up 6.4% YoY), and profit attributable to owners of parent of JPY2,144 million (up 15.1% YoY).

Since the Group employs only one reporting segment, it does not present results differentiated by business segment.

Conditions by business section are outlined below. Figures shown below are after elimination of transactions conducted within business sections but before elimination of transactions between business sections.

#### Retail and Other Businesses

In the retail business, we strived to enhance our store network by aggressively opening 51 new stores. We closed nine stores during this period.

A look at net sales shows that existing-store sales were strong, rising by 101.3% YoY.

Sales of handbags increased by 10.8% YoY due to considerable growth in sales of items under both private brands and tie-up brands. Sales of casual bags rose by 10.3% YoY thanks to enhancement of tie-ups with popular apparel brands. Among wallets and accessories, while sales of wallets rose by 11.1% YoY thanks to measures including enhancement of tie-ups with popular apparel brands, a lack of hit products in the accessories category meant that sales of accessories fell by 4.9% YoY. In the categories of men's and travel bags, men's bags showed strong sales growth of 11.4% YoY, while sales of travel bags were up 4.1% YoY. Sales of imported bags increased by 0.3% YoY.

As a result, net sales in these businesses totaled JPY39,724 million (up 7.3% YoY).

Gross margin improved 0.5 percentage points YoY to 47.9%, while the selling, general and administrative (SG&A) expense ratio increased by 0.6 percentage points YoY to 39.8%.

#### Manufacturing, Wholesaling Businesses

In the manufacturing and wholesaling businesses, we strived to grow sales by enhancing our marketing abilities together with focusing on product development.

As a result, net sales in these businesses totaled JPY2,518 million (up 20.7% YoY).

### (2) Financial Position

#### Total Assets:

Total assets at the end of the third quarter of this consolidated fiscal year were up JPY3,503 million from the end of the previous consolidated financial year to JPY37,881 million. This was due mainly to

factors such as increases of JPY1,363 million in notes and accounts receivable, JPY2,832 million in merchandise and finished goods, JPY496 million in property, plant and equipment, and JPY1,318 million in investment securities, despite a decrease of JPY2,986 million in cash and deposits.

Liabilities:

Total liabilities at the end of the third quarter of this consolidated fiscal year were up JPY2,029 million from the end of the previous consolidated financial year to JPY14,491 million. This was due mainly to factors such as decreases of JPY518 million in accrued income taxes and JPY166 million in provision for bonuses despite increases of JPY2,172 million in notes and accounts payable-trade and JPY226 million in lease obligations.

Net Assets:

Net assets at the end of the third quarter of this consolidated fiscal year were up JPY1,473 million from the end of the previous consolidated financial year to JPY23,389 million. This reflected the recording of JPY2,144 million in profit attributable to owners of parent after a reduction due to the payment of JPY736 million in dividends.

Equity Ratio:

The equity ratio stood at 61.6% as of the end of the third quarter of this consolidated fiscal year, down 2.1 points from the end of the previous consolidated financial year.

(3) Forward-Looking Statements Including Forecasts of Future Consolidated Results

Forecasts of full-year consolidated business performance remain unchanged from the forecasts announced May 11, 2015.

2. Summary (Notes)

(1) Application of Special Accounting Procedures in Preparing the Quarterly Consolidated Financial Reports

Not applicable.

(2) Changes in Accounting Policies, Changes in Accounting Estimates, and Revisions and Restatements  
Changes in Accounting Policies:

The Company has applied the Accounting Standard for Business Combinations (ASBJ Statement No. 21, September 13, 2013), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, September 13, 2013), and the Accounting Standard for Business Divestitures (ASBJ Statement No. 7, September 13, 2013) beginning with the first quarter of the consolidated fiscal year. As a result, it has changed its presentation of net income and other figures and replaced the term "minority interests" with "non-controlling interests." The quarterly consolidated financial statements for the third quarter of previous consolidated fiscal year and consolidated financial statements for the previous consolidated fiscal year have been recalculated to reflect these changes in presentation.

### 3. Quarterly Consolidated Financial Statements

#### (1) Quarterly Consolidated Balance Sheet

(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2015)	Third quarter of this consolidated fiscal year (December 31, 2015)
<b>Assets</b>		
Current assets		
Cash and deposits	5,132,387	2,145,505
Notes and accounts receivable-trade	3,872,624	5,236,123
Merchandise and finished goods	11,162,013	13,994,224
Raw materials and supplies	52,658	95,831
Deferred tax assets	287,443	145,189
Other	174,967	449,619
<b>Total current assets</b>	<b>20,682,094</b>	<b>22,066,494</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures (net)	2,334,954	2,506,475
Land	1,269,656	1,269,656
Leased assets (net)	807,678	1,017,072
Other (net)	492,528	608,089
<b>Total property, plant and equipment</b>	<b>4,904,817</b>	<b>5,401,293</b>
<b>Intangible assets</b>	<b>33,961</b>	<b>53,034</b>
Investments and other assets		
Investment securities	856,402	2,175,059
Net defined benefit asset	115,312	126,899
Deferred tax assets	561,178	568,609
Lease and guarantee deposits	6,675,892	6,907,661
Other	558,683	582,210
Allowance for doubtful accounts	-10,387	-
<b>Total investments and other assets</b>	<b>8,757,082</b>	<b>10,360,440</b>
<b>Total non-current assets</b>	<b>13,695,861</b>	<b>15,814,768</b>
<b>Total assets</b>	<b>34,377,956</b>	<b>37,881,263</b>

Company name: Sac's Bar Holdings Inc. (9990)  
Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2016  
(Japanese GAAP)

(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2015)	Third quarter of this consolidated fiscal year (December 31, 2015)
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable-trade	4,271,381	6,444,106
Short-term loans payable	30,000	30,000
Current portion of bonds	100,000	100,000
Lease obligations	287,831	333,184
Income taxes payable	906,959	388,099
Provision for bonuses	330,804	164,739
Provision for directors' bonuses	39,600	15,100
Provision for shareholder benefit program	15,000	-
Other	2,165,154	2,354,392
<b>Total current liabilities</b>	<b>8,146,731</b>	<b>9,829,622</b>
<b>Non-current liabilities</b>		
Bonds payable	1,600,000	1,600,000
Long-term loans payable	50,000	27,500
Lease obligations	618,045	799,254
Provision for directors' retirement benefits	116,393	112,281
Net defined benefit liability	831,348	845,588
Deferred tax liabilities	29,862	29,629
Asset retirement obligations	605,269	647,525
Other	464,319	599,905
<b>Total non-current liabilities</b>	<b>4,315,238</b>	<b>4,661,685</b>
<b>Total liabilities</b>	<b>12,461,970</b>	<b>14,491,307</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	2,986,400	2,986,400
Capital surplus	4,569,597	4,569,597
Retained earnings	14,395,720	15,804,016
Treasury stock	-107,061	-108,671
<b>Total shareholders' equity</b>	<b>21,844,656</b>	<b>23,251,342</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	18,746	31,677
Remeasurements of defined benefit plans	45,658	53,703
<b>Total accumulated other comprehensive income</b>	<b>64,405</b>	<b>85,381</b>
Subscription rights to shares	6,925	53,231
<b>Total net assets</b>	<b>21,915,986</b>	<b>23,389,955</b>
<b>Total liabilities and net assets</b>	<b>34,377,956</b>	<b>37,881,263</b>

Company name: Sac's Bar Holdings Inc. (9990)  
Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2016  
(Japanese GAAP)

(2) Quarterly Consolidated Income Statement and Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Income Statement  
Third quarter of this consolidated fiscal year

(Unit: JPY thousands)

	Third quarter of previous consolidated fiscal year (April 1 – December 31, 2014)	Third quarter of this consolidated fiscal year (April 1 – December 31, 2015)
Net sales	38,877,219	41,934,651
Cost of sales	20,563,826	22,036,910
Gross profit	18,313,392	19,897,741
Selling, general and administrative expenses	15,074,526	16,460,375
Operating income	3,238,866	3,437,365
Non-operating income		
Interest income	2,315	10,516
Dividend income	1,748	2,722
Insurance income	5,905	1,000
Commissions income	11,355	12,584
Other	21,546	30,144
Total non-operating income	42,871	56,967
Non-operating expenses		
Interest expenses	26,636	32,293
Other	7,022	6,472
Total non-operating expenses	33,659	38,766
Ordinary income	3,248,078	3,455,566
Extraordinary losses		
Loss on retirement of non-current assets	36,732	8,167
Loss on closing of stores	34,232	21,402
Impairment loss	29,452	37,038
Total extraordinary losses	100,417	66,608
Income before taxes and minority interests	3,147,661	3,388,958
Income taxes-current	1,127,447	1,120,178
Income taxes-deferred	156,971	124,010
Total income taxes	1,284,419	1,244,189
Net income	1,863,242	2,144,768
Profit attributable to owners of parent	1,863,242	2,144,768



Company name: Sac's Bar Holdings Inc. (9990)  
Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2016  
(Japanese GAAP)

Quarterly Consolidated Statement of Comprehensive Income  
Third quarter of this consolidated fiscal year

(Unit: JPY thousands)

	Third quarter of previous consolidated fiscal year (April 1 – December 31, 2014)	Third quarter of this consolidated fiscal year (April 1 – December 31, 2015)
Net income	1,863,242	2,144,768
Other comprehensive income		
Valuation difference on available-for-sale securities	7,295	12,930
Remeasurements of defined benefit plans	11,070	8,045
Total other comprehensive income	18,366	20,976
Comprehensive income	1,881,608	2,165,745
(Breakdown)		
Comprehensive income attributable to owners of parent	1,881,608	2,165,745
Comprehensive income attributable to non-controlling interests	-	-

Company name: Sac's Bar Holdings Inc. (9990)  
Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2016  
(Japanese GAAP)

(3) Notes on Consolidated Quarterly Financial Statements

Notes on going-concern assumption  
Not applicable

Notes on significant changes in amount of shareholders' equity  
Not applicable

Segment information etc.  
Since the Group employs only one reporting segment, it does not present results differentiated by business segment.