



Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

May 10, 2024

Company name: Sac's Bar Holdings Inc. Stock exchange: Tokyo Stock Exchange
Code Number: 9990 URL <http://www.sacs-bar.co.jp>
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Scheduled date of regular general meeting of shareholders: June 26, 2024

Scheduled date of filing securities report: June 26, 2024

Scheduled date of commencement of dividend payment: June 27, 2024

Supplementary materials prepared for financial results: Yes

Results briefing held: Yes (For institutional investors and analysts)

(Millions of yen, rounded down)

1. Consolidated financial results for the fiscal year ended March 31, 2024 (April 1, 2023 – March 31, 2024)

(1) Consolidated operating results (Percentages indicate year-on-year changes)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	(Million yen)	%	(Million yen)	%	(Million yen)	%	(Million yen)	%
FY2023	52,093	10.3	3,764	51.5	3,848	44.3	2,487	92.6
FY2022	47,236	28.4	2,484	-	2,666	-	1,291	-

Note: Comprehensive income: FY2023 JPY2,561 million (102.0%);
FY2022 JPY1,267 million (--%)

	Net income per share	Diluted net income per share	ROE	ROA	Operating Income Margin
	(Yen)	(Yen)	%	%	%
FY2023	85.59	-	9.3	9.8	7.2
FY2022	44.44	-	5.1	6.9	5.3

Reference: Equity in net income (losses) of affiliates: FY2023 JPY -- million;
FY2022 JPY -- million

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	(Million yen)	(Million yen)	%	(Yen)
FY2023	39,385	27,826	70.7	957.67
FY2022	39,142	25,918	66.2	892.02

Reference: Shareholders' equity: FY2023 JPY27,826 million; FY2022 JPY25,918 million

(3) Consolidated cash flow

	Cash flows from operating activities	Cash flow from investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of year
	(Million yen)	(Million yen)	(Million yen)	(Million yen)
FY2023	4,949	-489	-2,728	4,139
FY2022	3,461	-484	-2,987	2,406

2. Dividends

	Annual dividends per share					Total dividends	Payout ratio (consolidated)	Ratio of dividends to shareholders' equity (consolidated)
	1Q end	2Q end	3Q end	Year-end	Total			
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)	(Million yen)	%	%
FY2022	-	0.00	-	22.50	22.50	653	50.6	2.6
FY2023	-	0.00	-	30.00	30.00	871	35.0	3.2
FY2024 (projected)	-	0.00	-	30.00	30.00		35.5	

3. Forecast of Consolidated Operating Results for the fiscal year ending March 31, 2025 (April 1, 2024 - March 31, 2025)

(Percentages indicate changes from the previous fiscal year for full-year, and year-on-year changes for quarter.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	(Million yen)	%	(Million yen)	%	(Million yen)	%	(Million yen)	%	
Through 2Q (cumulative)	25,871	2.7	1,854	6.6	1,887	5.9	1,132	-1.6	38.96
Full-year	53,654	3.0	4,056	7.8	4,128	7.3	2,455	-1.3	84.52

Notes:

- (1) Significant changes in consolidated subsidiaries during the period (changes in specific subsidiaries resulting in changes in the scope of consolidation): None

- (2) Changes in accounting policies, changes in accounting estimates, and revisions and restatements
 - (i) Changes in accounting policies in accordance with changes in accounting standards, etc.: None
 - (ii) Changes in accounting policies other than the above: None
 - (iii) Changes in accounting estimates: None
 - (iv) Revisions and restatements: None

- (3) Number of shares issued and outstanding (common stock)
 - (i) Number of shares issued and outstanding as of end of period (including treasury stock):
 - (ii) Treasury stock as of end of period:
 - (iii) Average number of shares issued and outstanding during period:

(i)	FY2023	29,859,900 shares	FY2022	29,859,900 shares
(ii)	FY2023	803,714shares	FY2022	803,514shares
(iii)	FY2023	29,056,278 shares	FY2022	29,056,493 shares

- * The summary of financial results is not subject to audit performed by a certified public accountant or an auditing firm.
- * Explanation concerning the appropriate use of operating results forecasts and other notes (Caution concerning forward-looking statements)
Forecasts of business performance and other forward-looking statements in this document are based on information currently available and certain assumptions that the Company considers reasonable at the time of preparation and are not intended as a promise that such forecasts will be achieved. Actual results may differ materially due to various causes. For information including the assumptions of the forecasts of business performance and notes on their use, see "1. Outline of Business Performance (4) Outlook for the next fiscal year" on page 4 of the attached document.

(Methods of obtaining supplementary materials for financial results and contents of the financial results briefing session)

Supplementary information for these financial results is registered with the Timely Disclosure network (TDnet) and posted on our website on the same day as this announcement. We will hold a results briefing meeting for institutional investors and analysts on Wednesday, May 22, 2024.

1. Outline of Business Performance

(1) Outline of operating results for this consolidated fiscal year

In May in the current consolidated fiscal year, the Japanese Government downgraded COVID-19 to a Category V Infectious Disease as stipulated in the Infectious Diseases Control Law, and social and economic activities significantly returned to normal levels. During the current consolidated fiscal year, the Japanese economy continued showing a trend of gradual recovery. The recovery of demand from inbound tourists was another factor contributing to the economic recovery. Yet, due to the continued price increases resulting from the sharp rises in resource prices and the weak yen, the deteriorating situations in Ukraine and the Middle East and other factors, the future economy is becoming more and more uncertain.

As for the retail industry, people's mobility became greater, with measures restricting people's activities being relaxed or removed. Their consumption showed some recovery; some expensive goods sold well. The prices of daily essentials, however, increased one after another, and such rapid price increases surpassed wage increases. With the uncertain future, consumers became more careful in spending money, being more budget-minded and seeking lower-priced goods.

Under these circumstances, our net sales during the current consolidated fiscal year were JPY 52,093 million, an increase of 10.3 percent from the previous fiscal year. Until the cumulative second quarter in the previous fiscal year, our sales were low due to the impact of the COVID-19 pandemic. From the cumulative third quarter in the previous fiscal year to the cumulative second quarter in the current fiscal year, however, our sales continued to increase because the impact of the COVID-19 pandemic decreased, and the economy entered the recovery phase. Another reason for the sales increase was that we acquired all shares of GEAR's JAM Co., Ltd. on October 3, 2022, and the sales of GEAR's JAM stores are now included in our sales. After all these occurred, however, our sales increase slowed down from the cumulative third quarter in the current fiscal year. In addition to the increase in the net sales, we worked to improve the ratio of gross profit to net sales, examining and reducing expenses, and aggressively closed unprofitable stores. With these, our operating income increased to JPY 3,764 million, an increase of 51.5 percent from the previous fiscal year. Our ordinary income was JPY 3,848 million, an increase of 44.3 percent from the previous fiscal year. Our net income attributable to the owners of the parent company was JPY 2,487 million, an increase of 92.6 percent from the previous fiscal year.

Since the reporting segment of our group is a single segment, retail of bags, pouches and other goods, information with respect to each segment is not provided.

Our performance with respect to each business division is stated below. Figures after deleting transactions within each division, but before deleting transactions between divisions, are stated.

As for our retail business, we implemented several schemes under the theme of *akindo damashii* (merchant spirit), which aims to satisfy our customers as well as all stakeholders in our business.

For our *Online Merges with Offline (OMO) Schemes*, we worked to improve customer experience through introducing new services just before the end of the previous fiscal year, enabling customers to pick up and pay for products that they bought online at our offline stores, in addition to our existing EC services at our physical stores, where customers select and pay for products on a tablet device at a physical store and the product is directly delivered to their home. We also introduced marketing automation (MA) tools and increased our online sales. We also worked to invite more people to join our smartphone app membership and have acquired 820,000 members in total as of the end of the current fiscal year.

For our *Physical Store Schemes*, we worked to make our many physical stores throughout Japan more efficient and active. We sent many push notifications to our app members throughout the year. We particularly focused our energy on the *Kaban-sai* (Bag Festival) event held both online and offline. We selected some private brands (PB) each month and offered more reward points, ten times more than usual, or a ten percent price reduction for the PB products bought at our online and offline stores. This effectively attracted customers to our offline stores, increased new app members and also increased the recognition as well as the sales of the PBs. We worked to open larger stores as well as extending and redecorating existing stores to make them more spacious.

For our *Product Schemes*, we worked to develop more PB and national private brand (NPB) products with excellent quality, functionality, prices and designs. Responding to people moving more in Japan, we expanded our lines of suitcases. At our stores visited by many inbound tourists, we expanded our lines of large suitcases and made-in-Japan products. For products featuring popular characters, which are becoming more and more popular in Japan and abroad, we extended our lines of such products, including PB products collaborating with

popular characters. For *Chiikawa CONVERSE* products, in which the popular character, *Chiikawa*, collaborates with the popular *CONVERSE* brand, we have the exclusive marketing rights. These *Chiikawa CONVERSE* products sold well both at our physical and online stores.

For *Schemes for Building a Sustainable Society*, we used more recycled materials for our PB products and developed products that are more environmentally friendly. We donated part of our sales proceeds as well as our bags to NPOs and social welfare corporations. We participated in assisting recovery from the Noto Peninsula Earthquake in January 2024. As for purchased products, we worked with our suppliers to purchase more environmentally sustainable products. Joining the Japan Leather and Leather Goods Industries Association's *Leathers are sustainable* campaign, we promoted the environmentally sustainable quality of leather products. We also made our packages simpler and more environment friendly. As our responses to the Task Force on Climate-Related Financial Disclosures (TCFD) recommendations, we calculated Scope 1 and 2 greenhouse gas (GHG) emissions and set reduction targets. The target for FY 2030 is a 47 percent reduction compared to FY 2019.

We opened 13 new stores, mainly at large commercial complexes. Four are in the Kanto District, three in the Chubu District, two in the Kinki District and four in the Kyushu District. Tokyo Derica Co., Ltd. opened SAC'S BAR, SAC'S BAR mono+i, DOUX SAC'S, NAUGHTIAM and Charatra Station stores. GEAR's JAM Co., Ltd. opened GEAR's JAM stores. Aggressively closing unprofitable stores and consolidating several stores within the same shopping mall into one larger store, we closed 32 underperforming and other stores. As of the end of the current consolidated fiscal year, we had 586 stores in total.

The sales of travel bags increased by 34.1 percent from the previous fiscal year because domestic and overseas trips, including business trips, as well as inbound tourists increased. The sales of men's bags increased by 13.0 percent from the previous fiscal year because the sales of GEAR's JAM stores are now included in our sales, the demand from inbound tourists increased, and business-related demand recovered. As for our PB and NPB products, the sales of suitcases and travel bags increased significantly. We have also developed more PB and NPB products for female and male customers, expanded these product lines and sold them at more stores. Through these, the sales of PB and NPB products increased significantly by 25.9 percent from the previous fiscal year. Impacted by the significant increase in the PB product sales, the sales increase of casual bags was slight with only a 3.0 percent increase from the previous fiscal year. For handbags, the number of lower-priced products sold decreased significantly, and the sales decreased by 12.5 percent from the previous fiscal year. For miscellaneous goods, we have strengthened our sales work for umbrellas and products featuring popular characters. Due to the sluggish sales of accessories and cold-weather clothing items, however, the sales of miscellaneous goods decreased by 6.2 percent from the previous fiscal year. For wallets, the unit prices of products sold increased. The number of products sold, however, decreased significantly, and the sales of wallets decreased by 4.6 percent from the previous fiscal year. For imported bags, we imported fewer products due to the weak yen, and the sales decreased by 24.4 percent from the previous fiscal year.

As the result of the above, the net sales of our retail business division were JPY 48,197 million, an increase of 7.8 percent compared to the previous fiscal year.

The ratio of gross profit to net sales was 50.1 percent, 0.6 percent higher than the previous fiscal year. The ratios accounted for by high-margin PB and NPB products and travel bags in the total sales increased and the ratio accounted for by low-margin imported bags in the total sales decreased.

For our manufacturing and wholesale business, the sales of suitcases, which are our main product, increased significantly. This was because trips, including business trips and visiting parents, increased significantly and the demand from inbound tourists also continued to increase.

As the result, the net sales of our manufacturing and wholesale business division were JPY 4,760 million, an increase of 48.7 percent compared to the previous fiscal year.

(2) Outline of financial position for this fiscal year

(Assets)

Our current assets were JPY 21,094 million, an increase of JPY 1,019 million from the previous consolidated fiscal year. *Merchandise and finished goods* decreased by JPY 1,045 million, but *cash and deposits* increased by JPY 1,724 million and *notes and accounts receivable-trade* increased by JPY 465 million.

Our fixed assets were JPY 18,290 million, decreased by JPY 776 million from the previous consolidated fiscal year. *Property, plants and equipment* decreased by JPY 363 million, *deferred tax assets* decreased by

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)
JPY 253 million and *lease and guarantee deposits* decreased by JPY 162 million.

As the result, the total assets as of the end of the current consolidated fiscal year were JPY 39,385 million, an increase of JPY 242 million compared to the end of the previous consolidated fiscal year.

(Liabilities)

Our current liabilities were JPY 7,037 million, decreased by JPY 2,265 million from the previous consolidated fiscal year. *Contract liabilities* increased by JPY 58 million, but *short-term loans payable* decreased by JPY 1,000 million, and *current portion of bonds* decreased by JPY 1,500 million.

Our non-current liabilities were JPY 4,521 million, a decrease of JPY 600 million compared to the previous consolidated fiscal year. *Lease obligation* decreased by JPY 68 million and *long-term loans payable* increased by JPY 720 million.

As the result of the above, the liabilities as of the end of the current consolidated fiscal year were JPY 11,558 million, a decrease of JPY 1,664 million compared to the end of the previous consolidated fiscal year.

(Net Assets)

Our net assets as of the end of the current consolidated fiscal year were JPY 27,826 million, an increase of JPY 1,907 million compared to the previous consolidated fiscal year. This includes a decrease due to JPY 653 million of *dividends from surplus*. The main reason for the increase is JPY 2,487 million of *net income attributable to owners of the parent company*.

(3) Outline of cash flows for this consolidated fiscal year

Our cash and cash equivalents as of the end of the current consolidated fiscal year were JPY 4,139 million, an increase of JPY 1,732 million compared to the previous consolidated fiscal year. Cash flows during the current consolidated fiscal year were as follows:

(Net cash provided by operating activities)

Our net cash provided by operating activities increased by JPY 1,487 million, with inflows increased by JPY 4,949 million compared to the previous consolidated fiscal year.

Major inflows included JPY 3,559 million of *income before income taxes* and JPY 1,029 million of *decrease in inventories*.

Major outflows included JPY 465 million of *increase in notes and accounts receivable-trade* and JPY 902 million of *income taxes payable*.

(Net cash used in investment activities)

Our net cash used in investment activities decreased by JPY 489 million, with outflows increased by JPY 4 million compared to the previous consolidated fiscal year.

Major inflows included JPY 40 million of *proceeds from withdrawal of time deposits*.

Major outflows included JPY 394 million of business investments for opening new stores and redecorating existing stores, and JPY 106 million of *payments for retirement of property, plants and equipment*.

(Net cash used in financing activities)

Our net cash used in financing activities decreased by JPY 2,728 million, with outflows decreased by JPY 258 million compared to the previous consolidated fiscal year.

Major inflows include JPY 800 million of *proceeds from long-term loans payable*.

Major outflows include JPY 1,000 million of *decrease in short-term loans payable*, JPY 1,500 million of *redemption of bonds* and JPY 653 million of *cash dividends paid*.

(4) Outlook for the next fiscal year

For the next fiscal year, we expect increased social activities and increased demand from inbound tourists. Yet, due to the situations in Ukraine and the Middle East being protracted, the continued price increases

resulting from the sharp rises in resource prices and the weak yen, the future economy will continue to be uncertain. In addition to these, consumers may become more careful in spending money due to the sluggish growth in real wages. Our group companies will work hard to improve our performance further, *Developing innovative PB products* and *Extending our lines of products featuring popular characters* under the slogan of *Make Synergy*.

With the slogan, *Make Synergy*, we aim to create significant synergy effects through combining different factors. For example, *Chiikawa CONVERSE* products created significant synergy effects during the current fiscal year through combining the *Chiikawa* character, the *CONVERSE* brand and our group's sales work at our online and offline stores.

As of the end of the current fiscal year, our group has 586 physical stores throughout Japan and online stores. This makes us one of the largest scale retailers. For *Developing innovative PB products*, we will take advantage of this scale and work to develop products with overwhelming price competitiveness and excellent quality. We also aim to develop high-priced products that are highly functional and buzzworthy. We will also work harder to use recycled and environmentally friendly materials as well as participating in social action programs.

For *Extending our lines of products featuring popular characters*, our group has been working on this. With a view to Japanese characters becoming more and more popular in Japan and abroad and the increased demand from inbound tourists, we will work even harder to extend our lines of such products. We will come up with ideas for new collaboration products, in which popular characters, our PBs and influencers collaborate with each other, promote such products through our smartphone app and sell them both online and offline.

For the prospects for our retail business in the coming fiscal year, we expect to open 19 new stores and close 16 stores based on new shopping malls under construction and other project plans. We expect that our same-store sales will increase by approximately 4 percent compared to the current fiscal year. For the forecast, factors unique to each store were also considered. We also expect that the ratio of gross profit to net sales will increase by 0.4 percent. For our manufacturing and wholesale business, we expect that the sales will increase by 2.4 percent compared to the current fiscal year. The ratio of gross profit to net sales will be approximately the same as the current fiscal year.

For the consolidated earnings forecast of our group, we expect that our net sales will be JPY 53,654 million, an increase of 3.0 percent from the current fiscal year. Our operating income will be JPY 4,056 million, an increase of 7.8 percent from the current fiscal year. Our ordinary income will be JPY 4,128 million, an increase of 7.3 percent from the current fiscal year; our net income attributable to owners of the parent company will be JPY 2,455 million, a decrease of 1.3 percent from the current fiscal year.

(5) Basic policy on profit distribution and dividends for the current and coming fiscal year

For our company, distributing our profits to our shareholders is an important business objective. In this rapidly changing retail industry, our basic policy is to continue paying dividends, steadily and increasing the amount incrementally.

During the fiscal year ending in March 2024, social and business activities gradually returned to a normal state, our business has recovered steadily. Therefore, in response to the ongoing support of our shareholders, we have decided to pay year-end dividends of 30.00 yen per share.

For the coming fiscal year, we expect to pay year-end dividends of 30.00 yen per share.

The Articles of Incorporation of our company stipulate that the company may pay interim dividends to shareholders.

2. Basic concept on selection of accounting policies

The Group will apply Japanese GAAP for the time being in consideration of comparability of its consolidated financial statements, both between periods and between companies. We intend to consider applying for International Financial Reporting Standards (IFRS) in the future while taking into consideration trends in our percentage of foreign shareholders and application of IFRS standards by other companies in Japan.

3. Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet

(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2023)	This consolidated fiscal year (March 31, 2024)
Assets		
Current assets		
Cash and deposits	2,444,594	4,169,546
Notes and accounts receivable-trade	4,296,221	4,761,803
Merchandise and finished goods	13,038,511	11,993,362
Raw materials and supplies	33,239	22,842
Other	262,474	147,000
Total current assets	20,075,041	21,094,554
Non-current assets		
Property, plant and equipment		
Building and structures	6,770,282	6,594,206
Accumulated depreciation	-3,477,632	-3,617,999
Buildings and structures (net)	3,292,650	2,976,206
Land	2,112,068	2,112,068
Leased assets	3,099,357	2,976,532
Accumulated depreciation	-2,680,537	-2,649,038
Leased assets (net)	418,819	327,493
Other	1,571,597	1,475,321
Accumulated depreciation	-1,310,778	-1,169,951
Other (net)	260,818	305,369
Total property, plant and equipment	6,084,357	5,721,139
Intangible assets	254,220	203,889
Investments and other assets		
Investment securities	4,422,783	4,407,873
Retirement benefit asset	41,749	79,005
Deferred tax assets	1,938,913	1,685,695
Lease and guarantee deposits	5,886,700	5,724,408
Other	438,802	468,561
Total investments and other assets	12,728,950	12,365,544
Total non-current assets	19,067,528	18,290,572
Total assets	39,142,569	39,385,127

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

(Unit: JPY thousands)

	Previous consolidated fiscal year (March 31, 2023)	This consolidated fiscal year (March 31, 2024)
Liabilities		
Current liabilities		
Notes and accounts payable-trade	3,212,362	3,191,187
Short-term loans payable	1,000,000	-
Current portion of bonds	1,500,000	-
Lease obligations	217,142	181,754
Income tax payable	615,301	540,144
Contract liabilities	-	58,000
Provision for bonuses	344,206	391,625
Provision for directors' bonuses	36,960	48,600
Provision for shareholder benefit program	34,374	39,660
Other	2,342,079	2,586,358
Total current liabilities	9,302,427	7,037,330
Non-current liabilities		
Long-term loans payable	280,000	1,000,000
Lease obligations	309,770	241,643
Provision for directors' retirement benefits	183,017	178,986
Retirement benefit liability	1,397,365	1,424,178
Deferred tax liabilities	8,992	15,812
Asset retirement obligations	1,395,759	1,355,883
Other	346,419	305,150
Total non-current liabilities	3,921,324	4,521,654
Total liabilities	13,223,751	11,558,984
Net assets		
Shareholders' equity		
Capital stock	2,986,400	2,986,400
Capital surplus	4,569,597	4,569,597
Retained earnings	18,898,821	20,732,074
Treasury stock	-483,213	-483,405
Total shareholders' equity	25,971,605	27,804,666
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,188	-172
Remeasurements of defined benefit plans	-62,976	21,648
Total accumulated other comprehensive income	-52,787	21,475
Total net assets	25,918,817	27,826,142
Total liabilities and net assets	39,142,569	39,385,127

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

(2) Consolidated Income Statement and Consolidated Statement of Comprehensive Income

Consolidated Income Statement

(Unit: JPY thousands)

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023- March 31, 2024)
Net sales	47,236,678	52,093,519
Cost of sales	24,011,977	26,234,240
Gross profit	23,224,701	25,859,279
Selling, general and administrative expenses	20,740,488	22,095,061
Operating income	2,484,212	3,764,217
Non-operating income		
Interest income	81,560	81,787
Dividends income	2,658	3,469
Insurance income	76,918	-
Commission fees	6,226	5,930
Compensation income	17,144	3,014
Subsidy income	7,509	1,776
Other	34,755	20,731
Total non-operating income	226,773	116,709
Non-operating expenses		
Interest expenses	33,450	23,044
Guarantee commission	5,138	3,365
Other	5,857	6,155
Total non-operating expenses	44,446	32,565
Ordinary profit	2,666,539	3,848,361
Extraordinary profits		
Insurance income	-	13,366
Total extraordinary profit	-	13,366
Extraordinary losses		
Loss on retirement of non-current assets	42,858	44,811
Loss on closing of stores	4,562	3,009
Impairment loss	270,093	226,056
Loss on disaster	-	28,784
Total extraordinary loss	317,514	302,662
Net income before tax adjustment	2,349,025	3,559,065
Income taxes-current	665,850	844,805
Income taxes-deferred	392,013	227,238
Total income taxes	1,057,864	1,072,044
Net income	1,291,161	2,487,021
Net income attributable to owners of parent company	1,291,161	2,487,021

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

Consolidated Income Statement

(Unit: JPY thousands)

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023- March 31, 2024)
Net income	1,291,161	2,487,021
Other comprehensive income		
Valuation difference on available-for-sale securities	-101,088	-10,361
Remeasurements of defined benefit plans	77,584	84,625
Total other comprehensive income	-23,504	74,263
Comprehensive income	1,267,656	2,561,284
(Breakdown)		
Comprehensive income attributable to owners of parent	1,267,656	2,561,284
Comprehensive income attributable to non-controlling interests	-	-

(3) Consolidated Statement of Changes in Equity

Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)

(Unit: JPY thousands)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at beginning of current period	2,986,400	4,569,597	18,054,719	-483,076	25,127,640
Cumulative effect of change in accounting policy			-11,209		-11,209
Balance at beginning of period reflecting changes in accounting policies	2,986,400	4,569,597	18,043,509	-483,076	25,116,431
Changes during period					
Dividends from surplus			-435,848		-435,848
Net income attributable to owners of parent company			1,291,161		1,291,161
Purchase of treasury stock				-137	-137
Net changes of items other than shareholders' equity					
Total changes during period	-	-	855,312	-137	855,174
Balance at end of current period	2,986,400	4,569,597	18,898,821	-483,213	25,971,605

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	111,277	-140,561	-29,283	25,098,356
Cumulative effect of change in accounting policy				-11,209
Balance at beginning of period reflecting changes in accounting policies	111,277	-140,561	-29,283	25,087,147
Changes during period				
Dividends from surplus				-435,848
Net income attributable to owners of parent company				1,291,161
Purchase of treasury stock				-137
Net changes of items other than shareholders' equity	-101,088	77,584	-23,504	-23,504
Total changes during period	-101,088	77,584	-23,504	831,670
Balance at end of current period	10,188	-62,976	-52,787	25,918,817

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

This consolidated fiscal year (April 1, 2023 - March 31, 2024)

(Unit: JPY thousands)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at beginning of current period	2,986,400	4,569,597	18,898,821	-483,213	25,971,605
Cumulative effect of change in accounting policy					-
Balance at beginning of period reflecting changes in accounting policies	2,986,400	4,569,597	18,898,821	-483,213	25,971,605
Changes during period					
Dividends from surplus			-653,768		-653,768
Net income attributable to owners of parent company			2,487,021		2,487,021
Purchase of treasury stock				-191	-191
Net changes of items other than shareholders' equity					
Total changes during period	-	-	1,833,252	-191	1,833,061
Balance at end of current period	2,986,400	4,569,597	20,732,074	-483,405	27,804,666

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	10,188	-62,976	-52,787	25,918,817
Cumulative effect of change in accounting policy				-
Balance at beginning of period reflecting changes in accounting policies	10,188	-62,976	-52,787	25,918,817
Changes during period				
Dividends from surplus				-653,768
Net income attributable to owners of parent company				2,487,021
Purchase of treasury stock				-191
Net changes of items other than shareholders' equity	-10,361	84,625	74,263	74,263
Total changes during period	-10,361	84,625	74,263	1,907,325
Balance at end of current period	-172	21,648	21,475	27,826,142

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

(4) Consolidated Cash Flow Statement

(Unit: JPY thousands)

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023 - March 31, 2024)
Cash flows from operating activities		
Income before income taxes	2,349,025	3,559,065
Depreciation	635,011	654,260
Impairment loss	270,093	226,056
Loss on disaster	-	28,784
Amortization of goodwill	23,576	42,769
Increase (decrease) in provision for bonuses	124,771	47,418
Increase (decrease) in provision for directors' bonuses	5,880	11,640
Increase (decrease) in provision for directors' retirement benefits	-26,969	-4,031
Increase (decrease) in liability for employees' retirement benefits	-31,807	26,812
Interest and dividends income	-84,219	-85,256
Interest expenses	33,450	23,044
Loss on retirement of non-current assets	42,858	44,811
Subsidy income	-7,509	-1,776
Insurance income	-	-13,366
Decrease (increase) in notes and accounts receivable-trade	-575,192	-465,582
Decrease (increase) in inventories	-790,296	1,029,087
Increase (decrease) in notes and accounts payable-trade	387,818	-21,174
Increase (decrease) in accrued consumption taxes	148,540	53,726
Increase(decrease) in accounts payable	286,591	-50,864
Increase (decrease) in accrued expenses	88,343	248,864
Other	676,173	421,051
Subtotal	3,556,138	5,775,342
Interest and dividends income received	84,219	85,033
Interest expenses paid	-33,406	-23,408
Income tax paid	-152,506	-902,899
Income tax refunded	1	17
Proceeds from subsidies	7,509	1,776
Casualty insurance proceeds received	-	13,366
Cash flows from operating activities	3,461,956	4,949,226
Cash flow from investing activities		
Payments into time deposits	-34,200	-33,000
Proceeds from withdrawal of time deposits	59,007	40,900
Purchase of property, plant and equipment and intangible assets	-366,021	-394,149
Proceeds from sale of property, plant and equipment and intangible assets	-	2,841
Payments for retirement of property, plant and equipment	-148,247	-106,181
Proceeds from acquisition of subsidiary shares resulting in change in scope of consolidation	4,504	-
Cash flow from investing activities	-484,956	-489,589

Company name: Sac's Bar Holdings Inc. (9990)
Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Japanese GAAP)

(Unit: JPY thousands)

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023- March 31, 2024)
Net cash provided by (used in) financing activities		
Increase or decrease in short-term loans payable(- decrease)	-2,000,000	-1,000,000
Proceeds from long-term loans payable	200,000	800,000
Repayment of long-term loans payable	-217,859	-80,000
Increase in accounts payable-installment purchase	162,174	128,986
Decrease in accounts payable-installmentpurchase	-210,776	-188,247
Repayments of lease obligations	-283,894	-234,953
Redemption of bonds	-200,000	-1,500,000
Purchase of treasury stock	-137	-191
Cash dividends paid	-436,652	-653,893
Net cash provided by (used in) financing	-2,987,144	-2,728,299
Effect of exchange rate change on cash and cash equivalents	457	1,513
Net increase /decrease in cash and cash equivalents(- decrease)	-9,686	1,732,851
Cash and cash equivalents at beginning of current period	2,416,381	2,406,694
Cash and cash equivalents at end of current period	2,406,694	4,139,545

(5) Notes to the Consolidated Financial Statements

(Notes on going-concern assumption)

Not applicable

(Segment information)

Since the reporting segment of our group is a single segment, the retail of bags, pouches and other goods, information with respect to each segment is not provided.

(Per-share information)

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023 - March 31, 2024)
Net assets per share	JPY892.02	JPY957.67
Net Income per share	JPY44.44	JPY85.59

Notes

- Diluted net income per share is not stated, because no dilutive shares existed.
- Net income per share is calculated based on the calculation bases below.

	Previous consolidated fiscal year (April 1, 2022 - March 31, 2023)	This consolidated fiscal year (April 1, 2023 - March 31, 2024)
Net income attributable to owners of the parent company (thousand yen)	1,291,161	2,487,021
Amount not attributable to owners of common stock (JPY thousands)	-	-
Net income attributable to owners of the parent company on common stock (JPY thousands)	1,291,161	2,487,021
Average shares of common stock outstanding during the period (shares)	29,056,493	29,056,278

- The bases for calculating net assets per share are shown below.

	Previous consolidated fiscal year (March 31, 2023)	This consolidated fiscal year (March 31, 2024)
Total net assets (JPY thousands)	25,918,817	27,826,142
Total net assets attributable to common stock at end of period (JPY thousands)	25,918,817	27,826,142
Common stock (shares) at end of period used in calculating net assets per share	29,056,386	29,056,186

(Significant subsequent events)

Not applicable