

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



## Consolidated Financial Results for the Nine Months Ended December 31, 2024 [Japanese GAAP]

February 3, 2025

Company name: SAC'S BAR HOLDINGS INC.  
 Listing: Tokyo  
 Securities code: 9990  
 URL: <http://www.sacs-bar.co.jp>  
 Representative: Takeshi Kiyama, President and Representative Director  
 Inquiries: Yoh Yamada, Managing Director / General Manager, Administration Division  
 Telephone: +81-3-3654-5315  
 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on financial results: None  
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated Financial Results for the Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)

#### (1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2024	38,516	1.4	2,883	10.3	2,945	10.0	1,806	6.3
December 31, 2023	37,983	15.1	2,615	88.5	2,677	78.6	1,698	92.8

(Note) Comprehensive income: Nine months ended December 31, 2024: ¥ 1,793 million [ 4.7%]  
 Nine months ended December 31, 2023: ¥ 1,712 million [ 109.6%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2024	62.17	-
December 31, 2023	58.47	-

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
	Millions of yen	Millions of yen	%
As of December 31, 2024	40,749	28,747	70.5
March 31, 2024	39,385	27,826	70.7

(Reference) Equity: As of December 31, 2024: ¥ 28,747 million  
 As of March 31, 2024: ¥ 27,826 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	0.00	-	30.00	30.00
Fiscal year ending March 31, 2025	-	0.00	-		
Fiscal year ending March 31, 2025 (Forecast)				30.00	30.00

(Note) Revision to the forecast for dividends announced most recently: None

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025(April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	53,654	3.0	4,056	7.8	4,128	7.3	2,455	(1.3)	84.52

(Note) Revision to the financial results forecast announced most recently: None

### \* Notes:

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

1) Changes in accounting policies due to revisions to accounting standards and other regulations: None

2) Changes in accounting policies due to other reasons: None

3) Changes in accounting estimates: None

4) Restatement: None

(4) Number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 29,859,900 shares

March 31, 2024: 29,859,900 shares

2) Number of treasury shares at the end of the period:

December 31, 2024: 803,764 shares

March 31, 2024: 803,714 shares

3) Average number of shares outstanding during the period:

Nine months ended December 31, 2024: 29,056,141 shares

Nine months ended December 31, 2023: 29,056,296 shares

\* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

\* Explanations concerning the appropriate usage of the earnings forecast and other notes

(Notes to statements concerning future events)

The earnings forecast and other statements concerning future events contained in this document are estimates based on information and data currently available to us and assumptions considered to be reasonable. We, however, cannot assure that such forecast and statements will be achieved. The actual earnings and other results may differ significantly due to several reasons. For more information concerning the assumptions on which the earnings forecast was based, as well as appropriate usage of the earnings forecast, please see “1. Outline of Business Performance, (3) Forward-Looking Statements Including Forecasts of Future Consolidated Results” on Page 3 of the accompanying document.

## 1. Outline of Business Performance

### (1) Outline of operating results for the current consolidated cumulative third quarter

During the current consolidated cumulative third quarter, the Japanese economy continued a trend of gradual recovery with the recovery in corporate profits as well as employment, income and expansion of inbound tourists. Yet, due to the continued price increases, including increases in material prices and energy costs that resulted from the weak yen, the prolonged Ukraine and Middle East situations, the deceleration of the Chinese economy and other such factors, the future economy continued to be uncertain.

As for the retail industry, some expensive goods sold well, and the demand from inbound tourists was high. The rapid price increases, however, surpassed wage increases, and real wages decreased. Consumers were more careful in spending money, being more budget-minded and seeking lower-priced goods in everyday life. In addition, labor and physical distribution costs increased. The business environment continued to be harsh.

Our net sales during the current consolidated cumulative third quarter were JPY 38,516 million, an increase of 1.4 percent from the same period in the previous fiscal year. Our operating income was JPY 2,883 million, an increase of 10.3 percent from the same period in the previous fiscal year. Our ordinary income was JPY 2,945 million, an increase of 10.0 percent from the same period in the previous fiscal year. Our quarterly net income attributable to owners of the parent company was JPY 1,806 million, an increase of 6.3 percent from the same period in the previous fiscal year.

In the previous fiscal year, we received subsidies, including the Employment Adjustment Subsidies, for the COVID-19 pandemic. Some of these subsidies, however, were discovered to have been overpaid, and we repaid the overpaid amount and recorded an extraordinary loss of JPY 73 million in the current consolidated third quarter. We neither falsely applied for nor falsely received the subsidies.

Since the reporting segment of our group is a single segment, the retail of bags, pouches and other goods, information with respect to each segment is not provided.

Our performance with respect to each business division is stated below. Figures after deleting transactions within each division, but before deleting transactions between divisions, are stated.

#### <Retail and Other Businesses>

For our retail business, we opened thirteen new stores and closed fifteen stores. Therefore, as of the end of the current consolidated third quarter, we had 584 stores in total.

By the end of the current consolidated cumulative third quarter, the number of our stores decreased by 17 compared to the end of the same period in the previous fiscal year. Our same-store sales, however, showed a steady increase of 3.5 percent compared to the previous period. The sales of stores newly opened since the consolidated cumulative fourth quarter in the previous fiscal year are now included in our sales, and our net sales from the retail business were JPY 35,434 million, an increase of 1.3 percent from the same period in the previous fiscal year. We have expanded our private brand (PB) and national private brand (NPB) product lines for both men's and women's products and also strengthened our sales work for such products. With these, the sales of these products increased by 16.0 percent compared to the same period in the previous fiscal year. For casual bags, the prices of products sold increased, the number of products sold, however, decreased and the sales of casual bags remained at the same level as in the same period in the previous fiscal year. For miscellaneous goods, the sales of accessories were slightly lower. We have, however, strengthened our sales work for umbrellas and products collaborating with popular

characters, and the sales of miscellaneous goods increased by 9.2 percent compared to the same period in the previous fiscal year. For wallets, the number of products sold decreased, and the sales of wallets decreased by 3.2 percent compared to the same period in the previous fiscal year. The sales of men's bags, the prices of products sold increased, and the sales increased by 3.2 percent compared to the same period in the previous fiscal year. The sales of travel bags decreased by 5.8 percent compared to the same period in the previous fiscal year due to the significant increase of travel bag sales in the same period in the previous fiscal year, when the impact of the COVID-19 pandemic decreased and the demand for travel-related goods increased significantly. For handbags, the prices of products sold increased, the number of products sold, however, decreased significantly, and the sales of handbags decreased by 15.3 percent compared to the same period in the previous fiscal year. For imported bags, we imported significantly fewer products due to the weak yen, and the sales decreased by 19.3 percent compared to the same period in the previous fiscal year.

The ratio of gross profit to net sales for the current consolidated cumulative third quarter was 50.3 percent. In the previous fiscal year, we revised and raised the prices of men's bags, wallets and other inventory goods, creating upward pressure on the ratio. Although this upward pressure weakened this year, we worked to increase the sales of high-margin PB and NPB products and achieved almost the same ratio level as in the previous fiscal year. With the impact of aggressively closing unprofitable stores and other factors, the ratio of selling, general and administrative expenses decreased by 0.3 percent to 43.6 percent compared to the same period in the previous fiscal year.

#### <Manufacturing, Wholesaling Businesses>

For our manufacturing and wholesale business, the sales growth in the consolidated cumulative first quarter was sluggish because the sales of suitcases, which are our main product, increased significantly in the same period in the previous year, when the COVID-19 pandemic came to an end. From the consolidated cumulative second quarter onward, however, brand suitcases, including our original brands, that are popular with inbound tourists sold well.

As the result, our net sales from manufacturing and wholesale business were JPY 3,756 million, an increase of 1.9 percent from the same period in the previous fiscal year.

(2) Outline of financial position for the current consolidated cumulative third quarter

(Total Assets)

Our total assets as of the end of the current consolidated third quarter were JPY 40,749 million, an increase of JPY 1,363 million compared to the end of the previous consolidated fiscal year. *Notes and accounts receivable-trade* decreased by JPY 160 million, *Deferred tax assets* decreased by JPY 409 million, but *Merchandise and finished goods* increased by JPY 1,596 million.

(Liabilities)

Our liabilities as of the end of the current consolidated third quarter were JPY 12,001 million, an increase of JPY 442 million compared to the end of the previous consolidated fiscal year. *Income taxes payable* decreased by JPY 320 million, and *Provision for bonuses* decreased by JPY 201 million, *Other current liabilities* decreased by JPY 508 million, but *Notes and accounts payable-trade* increased by JPY 1,497 million.

(Net Assets)

Our net assets as of the end of the current consolidated third quarter were JPY 28,747 million, an increase of JPY 921 million compared to the end of the previous consolidated fiscal year. This includes decreases due to JPY 871 million of *dividends from surplus* and JPY 1,806 million of *quarterly net income attributable to owners of the parent company*.

(Capital adequacy ratio)

Our capital adequacy ratio as of the end of the current consolidated third quarter decreased by 0.2 percent to 70.5 percent from the end of the previous consolidated fiscal year.

(3) Forward-Looking Statements Including Forecasts of Future Consolidated Results

As for the Consolidated Earnings Forecast for the full business year, nothing has been revised from the earning forecast published on November 1, 2024.

## 2. Quarterly Consolidated Financial Statements

### (1) Quarterly Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	4,169,546	4,503,707
Notes and accounts receivable - trade	4,761,803	4,601,188
Merchandise and finished goods	11,993,362	13,589,819
Raw materials and supplies	22,842	27,079
Other	147,000	293,985
Total current assets	21,094,554	23,015,781
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,976,206	2,757,382
Land	2,112,068	1,570,381
Leased assets, net	327,493	357,489
Other, net	305,369	998,711
Total property, plant and equipment	5,721,139	5,683,964
Intangible assets	203,889	161,417
Investments and other assets		
Investment securities	4,407,873	4,384,518
Retirement benefit asset	79,005	64,600
Deferred tax assets	1,685,695	1,276,546
Leasehold and guarantee deposits	5,724,408	5,691,971
Other	468,561	476,742
Allowance for doubtful accounts	-	(6,453)
Total investments and other assets	12,365,544	11,887,926
Total non-current assets	18,290,572	17,733,308
Total assets	39,385,127	40,749,089

(Thousands of yen)

	As of March 31, 2024	As of December 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	3,191,187	4,688,608
Current portion of long-term borrowings	-	100,000
Lease liabilities	181,754	160,789
Income taxes payable	540,144	219,940
Provision for bonuses	391,625	189,837
Provision for bonuses for directors (and other officers)	48,600	38,475
Provision for shareholder benefit program	39,660	-
Other	2,644,358	2,135,999
<b>Total current liabilities</b>	<b>7,037,330</b>	<b>7,533,650</b>
Non-current liabilities		
Long-term borrowings	1,000,000	900,000
Lease liabilities	241,643	261,451
Provision for retirement benefits for directors (and other officers)	178,986	172,086
Retirement benefit liability	1,424,178	1,453,616
Deferred tax liabilities	15,812	17,288
Asset retirement obligations	1,355,883	1,349,777
Other	305,150	313,621
<b>Total non-current liabilities</b>	<b>4,521,654</b>	<b>4,467,842</b>
<b>Total liabilities</b>	<b>11,558,984</b>	<b>12,001,492</b>
Net assets		
Shareholders' equity		
Share capital	2,986,400	2,986,400
Capital surplus	4,569,597	4,569,597
Retained earnings	20,732,074	21,666,826
Treasury shares	(483,405)	(483,447)
<b>Total shareholders' equity</b>	<b>27,804,666</b>	<b>28,739,376</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(172)	(16,317)
Remeasurements of defined benefit plans	21,648	24,538
<b>Total accumulated other comprehensive income</b>	<b>21,475</b>	<b>8,220</b>
<b>Total net assets</b>	<b>27,826,142</b>	<b>28,747,597</b>
<b>Total liabilities and net assets</b>	<b>39,385,127</b>	<b>40,749,089</b>

(2) Quarterly Consolidated Statements of Income and Comprehensive Income  
Quarterly Consolidated Statements of Income (For the nine months)

(Thousands of yen)

	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Net sales	37,983,251	38,516,366
Cost of sales	19,093,234	19,312,219
Gross profit	18,890,016	19,204,147
Selling, general and administrative expenses	16,274,632	16,320,221
Operating profit	2,615,384	2,883,925
Non-operating income		
Interest income	61,713	61,871
Dividend income	3,469	2,134
Commission income	4,434	4,310
Subsidy income	651	1,302
Other	19,111	20,131
Total non-operating income	89,379	89,749
Non-operating expenses		
Interest expenses	18,015	17,348
Provision of allowance for doubtful accounts	-	6,453
Other	9,048	4,528
Total non-operating expenses	27,064	28,330
Ordinary profit	2,677,699	2,945,345
Extraordinary losses		
Loss on retirement of non-current assets	34,887	15,184
Loss on store closings	3,009	1,286
Impairment losses	44,998	15,163
Loss on disaster	28,784	-
Subsidy refund amount	-	73,196
Total extraordinary losses	111,680	104,831
Profit before income taxes	2,566,019	2,840,513
Income taxes - current	548,866	617,515
Income taxes - deferred	318,295	416,560
Total income taxes	867,161	1,034,076
Profit	1,698,857	1,806,437
Profit attributable to owners of parent	1,698,857	1,806,437



Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Thousands of yen)

	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Profit	1,698,857	1,806,437
Other comprehensive income		
Valuation difference on available-for-sale securities	(4,468)	(16,144)
Remeasurements of defined benefit plans, net of tax	17,655	2,889
Total other comprehensive income	13,186	(13,255)
Comprehensive income	1,712,044	1,793,182
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,712,044	1,793,182
Comprehensive income attributable to non-controlling interests	-	-

(3) Notes on Consolidated Quarterly Financial Statements

(Segment information, etc.)

Since the reporting segment of our group is a single segment, the retail of bags, pouches and other goods, information with respect to each segment is not provided.

(Notes on significant changes in amount of shareholders' equity)

Not applicable

(Notes on going-concern assumption)

Not applicable

(Notes on Cash Flow Statement)

For the current consolidated cumulative third quarter, no Consolidated Statements of Cash Flows for the Quarter have been prepared. For the current consolidated cumulative third quarter, the Depreciation, including the depreciation of intangible fixed assets other than goodwill, and the Amortization of goodwill were as follows:

(Unit: JPY thousands)

	Third quarter of previous consolidated fiscal year (April 1 – December 31, 2023)	Third quarter of this consolidated fiscal year (April 1 – December 31, 2024)
Depreciation	489,369	442,705
Amortization of goodwill	32,076	27,142